

## Application For Insurance Coverages For Health Care Organizations

### General Information

- New Application  
 Renewal Application

1. Firm Name: \_\_\_\_\_  
 (If more than one entity/subsidiary, please attach description and % owned for each)  
 For Profit     Not for Profit     Partnership     Other (specify) \_\_\_\_\_
  
2. Address: \_\_\_\_\_  
 \_\_\_\_\_ Street \_\_\_\_\_ PO Box \_\_\_\_\_  
 \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ County \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Website: \_\_\_\_\_ Email: \_\_\_\_\_
  
3. Total Annual Gross Receipts: \$ \_\_\_\_\_ Federal ID Number: \_\_\_\_\_
  
1. Date Business Established: \_\_\_\_\_ (Required: Attach current annual financial statement and principal's resumes if in business less than three years)
  
2. Type of Firm (check all that apply):
 

<input type="checkbox"/> Home Health Care Provider	<input type="checkbox"/> Visiting Nurse Agency	<input type="checkbox"/> Supplemental Staffing
<input type="checkbox"/> Infusion Therapy Provider	<input type="checkbox"/> Nurse Registry	<input type="checkbox"/> Medical Equipment Supplier
<input type="checkbox"/> Retail Pharmacy	<input type="checkbox"/> Closed Pharmacy	<input type="checkbox"/> Hospice
<input type="checkbox"/> Other(specify) _____		
  
3. Description of operations: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### Hiring/Screening and Employment Procedures

1. Are employees/contractors references contacted before hired/placed?  Yes  No
2. How are references checked?  Written  Verbal  Both
3. Does the applicant utilize criminal background checks?  Yes  No  
 If yes, at what level are criminal searches conducted?  County  State  Federal  Felony  Misdemeanor Convictions
4. Do you verify certification and/or professional licensure status of employees and independent contractors?  Yes  No
5. Are employees screened to rule out drug and alcohol abuse?  Yes  No
6. Are job descriptions provided for all professional and nonprofessional employees?  Yes  No

## Accreditation and Membership in Professional Associations

Is the applicant a member of, or accredited by, any of the following organizations:

- The National Association for Home Care (NAHC) Member # \_\_\_\_\_
- Community Health Accreditation Program (CHAP)       Joint Commission on Accreditation of Healthcare Organizations (JCAHO)

## Risk Management/Quality Assurance

1. Is the applicant licensed in all states in which it is operating?  Yes  No  
List states of operation: \_\_\_\_\_
2. Has the applicant's license ever been suspended, revoked, voluntarily surrendered, or subject to probate in any state?  Yes  No  
If yes, please explain: \_\_\_\_\_  
\_\_\_\_\_
3. Does the applicant utilize a formal written Quality Assurance and Risk Management Program?  Yes  No  
If no, please explain: \_\_\_\_\_
4. Is the overall responsibility for Risk Management assigned to one individual in your firm?  Yes  No  
If yes, please list name and title: \_\_\_\_\_  
If no, please describe how these functions are monitored: \_\_\_\_\_  
\_\_\_\_\_
5. Does the applicant conduct patient/client surveys? (If yes, please attach sample)  Yes  No
6. Are the results of patient/client surveys used to improve day to day operations?  Yes  No
7. Briefly describe educational training and certification programs utilized by your firm: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8. Is the applicant currently being investigated by state or federal regulatory agencies?  Yes  No  
If yes, please explain: \_\_\_\_\_  
\_\_\_\_\_

## Claims/Coverage History

1. Have any claims/suits been made within the last five years against the applicant?  Yes  No  
If yes, please attach copy of insurance company loss reports for each claim or suit. Specify date, description, amount paid and amount outstanding for each claim.)
2. Is the applicant aware of any circumstances which may result in any claim or suit being made (including requests for medical records)?  Yes  No  
If yes, please explain: \_\_\_\_\_  
\_\_\_\_\_
3. Has any insurance company or Lloyd's declined, canceled or refused to renew any of the applicant's insurance?  Yes  No  
If yes, please explain: \_\_\_\_\_  
\_\_\_\_\_

**A. Previous Professional Liability Insurance (Past Five Years)**

Company	Limits of Liability	Effective Dates	Annual Premium	Claim Made Form or Occurrence Form	Retroactive Date (Claims Made Only)

**B. Previous General Liability Insurance (Past Five Years)**

Company	Limits of Liability	Effective Dates	Annual Premium	Claim Made Form or Occurrence Form	Retroactive Date (Claims Made Only)

**C. Previous Products Liability Insurance (Past Five Years)**

Company	Limits of Liability	Effective Dates	Annual Premium	Claim Made Form or Occurrence Form	Retroactive Date (Claims Made Only)

**Professional Liability Section**

(All applicants must complete this section)

**A. Employees – Annual Staffing**

Employee Type	Number Full Time	Number Part Time	Annual Hours	Annual Payroll*
Nurse (RN)				
LPN/LVN				
Nurse Practitioner				
Physical Therapist				
Respiratory Therapist				
Speech Therapist				
Occupational Therapist				
Social Worker				
Pharmacist				
Home Health Aide				
Homemaker				
Sitter/Companion				
Clerical Placements				
X-ray Technicians				
Medical Directors				
Pharmacy Ass't/Techs				
Other (specify)				
Total				

\* If applicant has locations in more than one state, please provide total annual payroll by state.

**B. Independent Contractors – Annual Staffing**

Contractors Type	Number of 1099's	Annual Hours	Total Amount Paid Per 1099's **
Nurse (RN)			
LPN/LVN			
Nurse Practitioner			
Physical Therapist			
Respiratory Therapist			
Speech Therapist			
Occupational Therapist			
Social Worker			
Pharmacist			
Home Health Aide			
Homemaker			
Sitter/Companion			
Clerical Placements			
Other (specify)			
Total			

\*\* Total amount paid to independent contractors per 1099's. Please provide breakdown by state.

- Are applicant's Independent Contractors required to carry their own professional liability coverage?  Yes  No  
 If yes, are minimum limits of liability required?  Yes  No  
 Please specify limits required: \$\_\_\_\_\_
- Are certificates of insurance maintained on file for all independent contractors?  Yes  No
- Do you obtain updated certificates of insurance on an annual basis?  Yes  No

**C. Locations Where Services are Provided % (Total Must Equal 100%)**

- |                                                        |                                                  |
|--------------------------------------------------------|--------------------------------------------------|
| <input type="checkbox"/> Private Homes _____%          | <input type="checkbox"/> Clinics _____%          |
| <input type="checkbox"/> Nursing Homes/ACLF/ILF _____% | <input type="checkbox"/> Doctor's Offices _____% |
| <input type="checkbox"/> Hospitals _____%              | <input type="checkbox"/> Other Locations _____%  |
| <input type="checkbox"/> Prison Facilities _____%      | (please specify) _____                           |
| <input type="checkbox"/> Schools _____%                |                                                  |

**D. Types of Services Provided % (Total Must Equal 100%)**

- |                                                                                   |                                                                  |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------|
| <input type="checkbox"/> Personal Care Chore or Companion _____%                  | <input type="checkbox"/> Training/Certification Program _____%   |
| <input type="checkbox"/> Rehabilitation _____%                                    | Open to General Public                                           |
| <input type="checkbox"/> Infusion Therapy _____%                                  | <input type="checkbox"/> Respiratory Therapy _____%              |
| <input type="checkbox"/> Hospice _____%                                           | (trach care / ventilator care)(please circle)                    |
| <input type="checkbox"/> Supplemental Staffing – Medical _____%                   | <input type="checkbox"/> Clinics Owned/Operated _____%           |
| (please complete section E)                                                       | <input type="checkbox"/> Social Services _____%                  |
| <input type="checkbox"/> Supplemental Staffing – Non-medical _____%               | <input type="checkbox"/> Infant Care _____%                      |
| <input type="checkbox"/> Obstetrical Services _____%                              | <input type="checkbox"/> Pediatric Care _____%                   |
| <input type="checkbox"/> Adult Day Care* _____%                                   | <input type="checkbox"/> Retail Pharmacy _____%                  |
| <input type="checkbox"/> Child Day Care* _____%                                   | <input type="checkbox"/> Closed Pharmacy _____%                  |
| <input type="checkbox"/> Medical Equipment Supplier _____%                        | <input type="checkbox"/> Mail Order Pharmacy _____%              |
| <input type="checkbox"/> Clinical Trials _____%                                   | <input type="checkbox"/> Radiation Therapy _____%                |
| <input type="checkbox"/> Meals on Wheels _____%                                   | <input type="checkbox"/> Laboratory Services _____%              |
| Do you prepare the food? <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Surgical Nursing/Operation Techs _____% |
|                                                                                   | Describe services: _____                                         |

\* Firms providing day care may be required to complete a supplemental application.

**Required: Please attach any brochures, literature or descriptive materials provided to clients.**

**E. Supplemental Staffing %** (Total Must Equal 100%)  
 (Supplying health care providers to other facilities for a fee)

If no supplemental staffing provided, please check here

- Nursing Homes \_\_\_\_\_%      Doctor's Offices \_\_\_\_\_%      Hospitals \_\_\_\_\_%
- Clinics \_\_\_\_\_%      Prisons \_\_\_\_\_%      Schools \_\_\_\_\_%
- Other Facilities (please specify) \_\_\_\_\_ %

**General Underwriting Section**

(Please complete for all lines of coverage)

**Owned or Leased Premises**  
 (Please attach list of all other locations)

	Address	Do You Own or Lease?	Describe Occupancy of Building
#1.			
#2.			

1. Are any professional services provided on your premises (i.e., clinics, day care, infusion)? Yes No  
 If yes, please explain: \_\_\_\_\_  
 \_\_\_\_\_
2. Does the applicant own or operate any bed and board facilities? Yes No  
 If yes, please explain: \_\_\_\_\_  
 \_\_\_\_\_
3. Do you provide any "high tech" services? (i.e., trach care, ventilator care, chemotherapy, etc.)? Yes No  
 If yes, what are the expertise requirements for staff that will provide services? \_\_\_\_\_  
 \_\_\_\_\_
4. Does the organization enter into any contractual agreements?  
 (i.e., with hospitals, nursing homes or other health care facilities, etc.) Yes No  
 If yes, please list and attach copies of all agreements: \_\_\_\_\_
5. List all entities to be named as Additional Insured's with names and insurable interest:  
 (Please attach a copy of each contractual agreement, excluding landlords.)

NAME	NAME
ADDRESS	ADDRESS
INTEREST	INTEREST

6. Has applicant sold, acquired, or discontinued any operations in the past five years? Yes No  
 If yes, please explain: \_\_\_\_\_  
 \_\_\_\_\_
7. Is the applicant considering any changes in operations or products handled in the next 12 months? Yes No  
 If yes, please explain: \_\_\_\_\_  
 \_\_\_\_\_

## Products Liability Section

### A. Medical Equipment/Supplies

(Attach product listing for all products sold, leased or rented)

NOTE: If applicant has locations in more than one state, please provide information on a per state basis.

1. Does applicant SELL any medical supplies and/or equipment?  Yes  No Total Annual Sales \$ \_\_\_\_\_
2. Does applicant provide pharmaceutical products?  Yes  No Total Annual Sales \$ \_\_\_\_\_
3. Does applicant RENT or LEASE any medical supplies and/or equipment?  Yes  No  
Total Annual Lease/Rental Receipts: \$ \_\_\_\_\_
4. Does applicant REPAIR or DO MAINTENANCE on any medical supplies or equipment?  Yes  No
  - a. Total Annual Repair/Maintenance RECEIPTS \$ \_\_\_\_\_
  - b. Total Annual Repair/Maintenance PAYROLL \$ \_\_\_\_\_

**If you answered "YES" to either 1. and 2. please complete the remainder of this section. If you answered "NO" to both 1. and 2. you may skip this section.**

CATEGORY I. **EXPENDABLE ITEMS** – Intended for one time usage and disposed (i.e., adhesive tape, bandages, hypodermic Needles, etc.) – DO NOT INCLUDE PHARMACEUTICAL SALES.

Annual Sales \$ \_\_\_\_\_

CATEGORY II. **NON- EXPENDABLE ITEMS** – Excluding diagnostic or treatment equipment or devices. This category includes, but is not limited to; hospital beds, bathroom safety bars, portable toilets, patient lifts or hoists, traction apparatus, ambulatory aids such as walkers, strollers, canes, crutches, wheelchairs, etc., and prosthetic devices and IV stands, including medical and surgical instruments unless considered diagnostic or treatment, etc.

Annual Sales \$ \_\_\_\_\_ Annual Lease/Rental Receipts \$ \_\_\_\_\_

CATEGORY III. **DIAGNOSTIC OR TREATMENT DEVICES** – This category includes oxygen and other medical gases used in conjunction with respiratory therapy (excluding ventilators), treatment devices or equipment NOT used to sustain life or perform critical life monitoring functions. Also included are blood pressure gauges, I.V. pumps, portable EKG machines, or sending devices.

Annual Sales \$ \_\_\_\_\_ Annual Lease/Rental Receipts \$ \_\_\_\_\_

CATEGORY IV. **LIFE SUSTAINING OR CRITICAL LIFE MONITORING EQUIPMENT OR DEVICES** – This category includes dialysis or heart/lung machines, apnea monitors, SIDS monitors or any other life dependent monitors or any other equipment or devices that malfunction/failure or improper function of which could result in death or serious deterioration in health condition. (Please attach list of Category IV equipment or devices).

Annual Sales \$ \_\_\_\_\_ Annual Lease/Rental Receipts \$ \_\_\_\_\_

NOTE: Total amount of Annual Sales in Categories I-IV must equal amount in Section A., 1. above;  
Total amount of Annual Lease/Rental Receipts in Categories II-IV must equal amount in Section A., 2. above.  
Total amount of Annual Sales, Lease/Rental Receipts, and Pharmaceuticals must equal the amount on page 1 – Total Gross Receipts.

5. Does the applicant manufacture any products?  Yes  No
6. Is the applicant named as an additional insured – vendor on the manufacturer's policy for any/all products? (Note- required for any category IV products)  Yes  No  
Provide copies of Certificates for Category IV.
7. Does the applicant obtain certificates of insurance from their products suppliers?  Yes  No
8. Do you or have you ever distributed or directly imported products from a foreign manufacturer?  Yes  No  
If yes, please explain: \_\_\_\_\_  
If yes, does the foreign manufacturer have a U.S. location?  Yes  No

9. Do you modify any product in any way from its intended use? Yes No  
If yes, please explain: \_\_\_\_\_
- 
10. Do you do any repackaging or relabeling of items obtained from suppliers? Yes No  
If yes, please explain: \_\_\_\_\_
- 
11. Does the manufacturer's label remain on the equipment? Yes No
12. Do you maintain a written quality control program? Yes No
13. Do you perform preventive maintenance on all equipment according to a written schedule? Yes No
14. Is all equipment checked and their condition documented prior to their release? Yes No
15. Are serial numbers of the finished product shown on shipment invoices and complete records kept of inventory shipments? Yes No
16. Do you use the services of an EPA approved contractor for the disposal of hazardous waste materials? Yes No  
If yes, what materials? \_\_\_\_\_
17. Does applicant have any exposure to nuclear or radioactive materials? Yes No  
If yes, please explain: \_\_\_\_\_
18. On oxygen, oxygen related equipment, life sustaining or critical life monitoring equipment or devices, describe the 24 hour service, 365 day/year program that exists: \_\_\_\_\_
- 
- 
19. Do you distribute oxygen cylinders? Yes No  
If yes, are they pre-filled or do you fill them at your premises? \_\_\_\_\_
20. Do you follow F.D.A. and D.O.T regulations for the sterilization and transportation or oxygen? Yes No

**When the applicant has oxygen filling exposure:**

The insured has indicated an exposure with filling oxygen on premises. For this exposure, please confirm the following:

- a. Confirm the insured is FDA approved for transfilling oxygen tanks. Yes No
- b. Certificates of Analysis are required and purity test is conducted upon every delivery At risk's site. Yes No
- c. Lot numbers are received and created for both the received product and during filling so that it can be traced back to supplier at any time? Yes No
- d. Are the employees performing oxygen transfilling properly trained and certified? Yes No
- e. Do oxygen operations take place in a separate room? Yes No  
If yes, is this room restricted only to the insured's employees and not in the general public? Yes No  
Is this room clearly marked as restricted to only employees and also marked "No Smoking"? Yes No

**When applicant has an oxygen exposure but tanks are prefilled:**

The insured has indicated an exposure with pre-filled oxygen on premises. For this exposure, please confirm the following:

- a. Do oxygen operations take place in a separate room? Yes No  
If yes, is this room restricted only to the insured's employees and not in the general public? Yes No  
Is this room clearly marked as restricted to only employees and also marked "No Smoking"? Yes No
- b. Is a home assessment conducted prior to delivery and set up of any oxygen and its related Equipment in a patient's home? Yes No

- c. When oxygen is provided in the home, are "No Smoking" signs provided to the patient? Yes No
- d. Is the proper use of oxygen reviewed with the patient and caregiver and sign-off required by all parties (patient, caregiver and employee)? Yes No

**B. Maintenance and/or Repair of Equipment**

1. Do you SELL other supplier's used equipment? Yes No  
If yes, please list gross revenue derived from this operation: \$ \_\_\_\_\_
2. Do you REPAIR other supplier's used equipment? Yes No  
If yes, please list gross revenue derived from this operation: \$ \_\_\_\_\_
3. Please list all types of equipment you repair: \_\_\_\_\_  
\_\_\_\_\_
4. Are manufacturer's recommendations followed for all repair of equipment? Yes No
5. Do you subcontract labor for any installation, services or repair? Yes No  
If yes, please explain: \_\_\_\_\_
6. Are certificates of insurance obtained from those subcontractors that provide installation service or repair? Yes No
7. Does applicant sell, install or maintain stair glides or vehicle lifts? Yes No  
If yes, provide a list of equipment you sell and/or lease or rent.

**Fidelity Coverage Section**

**A. Limit Requested: \$** \_\_\_\_\_ (Note: minimum limit \$10,000)

**B. Internal Controls:**

1. How many people routinely handle money and/or securities? \_\_\_\_\_
2. Is countersignature of checks required? Yes No  
If no, who signs the checks? (name and title)  
\_\_\_\_\_
3. Are bank accounts reconciled by someone who is not authorized to deposit or withdraw from the account? Yes No  
If no, is reconciliation of bank accounts done by the owner? Yes No
4. Is the applicant audited at least annually by an independent CPA? Yes No
5. Does the audit, if performed, include inventory? Yes No
6. If an audit is not conducted, is an annual review or compilation prepared by an outside party? Yes No
7. Total number of applicant's offices: \_\_\_\_\_

**C. Previous Fidelity Insurance (Past Three Years):**

Company	Limits of Liability	Effective Dates	Annual Premium	Third Party Liability Provided?



## Business Auto Liability Section

(Owned, NonOwned, and Hired Auto)

1. Please attach the following information if applying for Owned Auto Coverage:
- a. ACORD APPLICATION (blank ACORD auto application available upon request).
  - b. List of drivers including name, driver's license #'s, addresses, dates of birth and dates of hire, and MVR's if available.
  - c. Schedule of owned vehicles.

2. Does the applicant own any vehicles used for business purposes?  Yes  No

3. Does the applicant require each employee/independent contractor to provide evidence of auto insurance?  Yes  No

4. Does the applicant request a Division of Motor Vehicle Report (MVR) prior to employment?  Yes  No

5. Does the applicant require employees to maintain minimum insurance limits of at least \$100,000 per person/\$300,000 per accident, or \$300,000 combined single limit?  Yes  No

Does the applicant require independent contractors to maintain minimum Insurance limits of at least \$100,000 per person/\$300,000 per accident, or \$300,000 combined single limit?  Yes  No

(NOTE: Minimum \$100,000/300,000 limits required for non-owned and hired auto coverage)

6. Does the applicant or any employee/independent contractor regularly transport clients?  Yes  No  
If yes, please explain: \_\_\_\_\_

7. Are any of the applicant's vehicles used for transport? (i.e., emergency, errands, etc.)  Yes  No  
If yes, please explain: \_\_\_\_\_

8. Does applicant modify, convert or fit vehicles for special equipment?  Yes  No